

PROF. DR. HANS-JÖRG SCHMERER

University of Hagen, IAB and CESifo
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Universitätsstraße 11

EDUCATION

10/2001 - 09/2007 **Student in International Economics** - University of Tübingen

08/2003 - 09/2004 **Visiting Student** - Chinese Studies - University of Nanjing, China

09/2007 - 02/2008 **Visiting Ph.D. Student** - Economics - University of Nottingham

09/2007 - 02/2012 **Ph.D. Programme in Economics** - University of Tübingen
Thesis committee: Prof. Dr. Wilhelm Kohler,
Prof. Ph.D. Udo Kreickemeier, Prof. Dr. Claudia Buch
Grade: *Summa Cum Laude*

EMPLOYMENT

11/2008 - 10/2010 **Research Assistant** - University of Hohenheim

07/2011 - present **Post Doctoral Researcher** - Institute for Employment Research (IAB)

04/2013 - 03/2014 **Interims Professor (full professor, W3)** - University of Passau
Chair of "International Economics"

10/2014 - 03/2015 **Interims Professor (full professor, W3)** - University of Duisburg-Essen
Chair of "Eastasian Economic Studies"

04/2015 - present **Full Professor (W3)** - University of Hagen, Chair of "International Economics"

06/2015 - present **Research Fellow** - IAB in Nuremberg

06/2018 - 01/2019 **Consultant** - World Trade Organisation (WTO)

RESEARCH VISITS

10/2007 - 03/2008 **Visiting Researcher** - Nottingham University, United Kingdom

09/2013 - 10/2013 **Visiting Researcher** - University of Xiamen, China

01/2016 - 02/2016 **Visiting Researcher** - Chinese University of Hong Kong, China

03/2019 - 03/2019 **Visiting Researcher** - Academia Sinica, Taiwan

PUBLICATIONS

- 2011 WITH G. FELBERMAYR AND J. PRAT
"Globalization and Labor Market Outcomes: Wage Bargaining, Search Frictions, and Firm Heterogeneity"
Journal of Economic Theory, vol. 146(1): p. 39-73
- 2011 WITH G. FELBERMAYR AND J. PRAT
"Trade and Unemployment: What Do the Data Say?"
European Economic Review, vol. 55(6): p. 741-758
- 2012 H.-J. SCHMERER
"Skill-biased labor market reforms and international competitiveness"
Economics E-Journal Special Issue
- 2012 WITH G. FELBERMAYR AND A. HAUPTMANN
"Trade and Collective Bargaining Outcomes: Evidence from German Employer-Employee Data"
The Scandinavian Journal of Economics, vol. 116(3): p. 820-837
- 2013 WITH D. ETZEL AND A. HAUPTMANN
"Dissecting the German Export Miracle: Plant-level Evidence"
Economic Systems, vol. 33(3): p. 387-404
- 2013 WITH A. HAUPTMANN
"Do Exporters Pay Fair-Wage-Premia?"
Economics Letters, vol. 121(2): p. 179-182
- 2013 H.-J. SCHMERER
"Foreign Direct Investment and Search Unemployment: Theory and Some Evidence"
International Review of Economics and Finance, vol. 30(March): p. 41-56
- 2014 WITH S. CAPUANO
"Trade and Unemployment Revisited: Do Institutions Matter?"
The World Economy, vol. 38(7): p. 1037-1063
- 2014 WITH S. CAPUANO, T.-K. LAI
"The U.S. Finance Wage Premium Before and After the Financial Crisis: A Decomposition Exercise"
Applied Economics Letters, vol. 21(16): p. 1144-1147
- 2014 WITH L. WANG
"Firm performance and trade with low-income countries: Evidence from China"
CESifo WP 4934
- 2015 WITH H. EGGER AND F. MELAND
"Differences in the Degree of Unionization as a Source of Comparative Advantage in Open Economies"
Canadian Journal of Economics, vol. 48(1)
- 2015 WITH DAUTH, W. AND E. WINKLER
"Exporters and Wage Inequality during the Great Recession - Evidence from Germany"
Economics Letters, vol. 136(November): p. 137-140
- 2016 WITH NORDMEIER, D. AND E. WEBER
"Trade and labor market dynamics: What do we learn from the data?"
Economics Letters, vol. 145(August): p. 206-209

- 2017 WITH Y. LI
 "Trade and the New Silk Road: opportunities, challenges, and solutions"
Journal of Chinese Economic and Business Studies, vol. 15(3), p. 205 - 213
- 2017 WITH A. REINECKE
 "Government Efficiency and Exports in China"
Journal of Chinese Economic and Business Studies, vol. 15(3): p. 249- 268
- 2018 WITH A. REINECKE
 "Redistribution, Trade and Corruption: An Empirical Assessment"
Applied Economics, vol. 50(35-36): p. 3855-3869
- 2019 WITH S. CAPUANO, A. HAUPTMANN
 "Trade and unions: Does Size Matter?"
Economic Modelling, vol. 84: p. 66-75
- 2019 WITH S. CAPUANO, H. EGGER, M. KOCH
 "Offshoring and firm overlap: Welfare effects with non-sharp selection into offshoring"
Review of International Economics 28(1): p. 138-167.
- 2019 WITH A. REINECKE
 "Employment Legislation and its impact on the trade and labor market nexus"
WTO Special Issue
- 2021 WITH L. FANG, M. KLEIMANN AND Y. LI
 "The implications of the New Silk Road Railways on local development"
Journal of Asian Economics vol. 75
- 2022 WITH J. HANSEN
 "Pass-through Effects of a Temporary Tax Rebate on German Gas Prices"
Economics Letters (minor revisions)
- 2022 WITH J. HANSEN AND ANTONIA REINECKE
 "The Covid-19 Pandemic and Chinese Trade Relations"
Open Economies Review (accepted)

SHORT ARTICLES

- 2011 H.-J. SCHMERER: "Gefährdet die Globalisierung Arbeitsplaetze?"
Der ifo Wirtschaftskompass: Zahlen - Fakten - Hintergruende
 Georg Milbradt, Gernot Nerb, Wolfgang Ochel, Hans-Werner Sinn
- 2012 A. HAUPTMANN AND H.-J. SCHMERER: "Lohnentwicklung im verarbeitenden Gewerbe:
 Wer profitiert vom deutschen Exportboom" *IAB Kurzbericht 2012-20*
- 2012 A. HAUPTMANN AND H.-J. SCHMERER: "Globalisierung und Lohnentwicklung:
 Exportierende Betriebe bezahlen besser" *IAB Forum 2013-1*
- 2016 A. REINECKE AND H.-J. SCHMERER: Chinas Wachstumsmodell und potenzielle
 Risiken fuer den Welthandel *ifo Schnelldienst 69(07): p. 05-20.*
- 2018 A. REINECKE AND H.-J. SCHMERER: "Made in China 2025 - von der Werkbank der Welt zum
 Hochtechnologiefuehrer? *ifo Schnelldienst 71(14).*

EDITORSHIP

Guest Editor Journal of Chinese Economic and Business Studies

Guest Editor Open Economies Review

REGULAR TEACHING EXPERIENCE

04/2011 - 10/2011	Lecture: International Economics - University of Bayreuth
11/2011 - 02/2012	Lecture: Advanced International Trade - University of Bayreuth
04/2012 - 10/2012	Lecture: International Economics - University of Bayreuth
11/2012 - 02/2013	Lecture: Advanced International Trade - University of Bayreuth
04/2013 - 08/2013	Lecture: International Trade and Labor Markets - University of Passau
04/2013 - 08/2013	Lecture: International Economics - University of Passau
10/2013 - 02/2014	Lecture: China and the World Economy - University of Passau
11/2013 - 12/2013	Lecture: Trade, FDI, and Outsourcing - University of Passau
04/2014 - 07/2014	Lecture: Emerging Markets and International Trade - University of Bayreuth
10/2014 - 03/2015	Lecture: Macroeconomics for Interdisciplinary Studies - Duisburg-Essen
04/2023 - 09/2023	Lecture: Globalization and Economic Development - University of Tuebingen

MOOC (MASSIVE OPEN ONLINE COURSES)

International Trade and Economic Development - University of Hagen

Basics of International Trade - University of Hagen

Applied Econometrics - University of Hagen

Introduction to Economics - University of Hagen

REFEREEING ACTIVITIES

Canadian Journal of Economics

International Economics and Economic Policy

Economics Letters

Economic Journal

Empirical Economics

European Economic Review

Journal of Chinese Economic and Business Studies

Journal of Development Economics

Journal of Institutional and Theoretical Economics

Journal of International Economics

Journal of Labor Market Research

Journal of Urban Economics

Macroeconomic Dynamics

Review of International Economics

Scandinavian Journal of Economics

The B.E. Journal of Economic Analysis & Policy

The World Economy

SCIENTIFIC PRESENTATIONS

- 2007 **ETSG** European Trade Study Group at University of Athens
- 2008 **LMDG** at University of Aarhus, **ETSG** at University of Warsaw, **EEA** Università Commerciale Luigi Bocconi Milano, **Monday Workshop** at University of Nottingham
- 2009 **FSEAMES** at University of Tokio, **ZEW Summer School** at Mannheim, **ASSET** at EUI Florence, **Goettingen Trade Workshop**
- 2010 **GEP** conference at University of Nottingham Ningbo, China, **ESWC** Econometric Society World Congress at Jiao Tong University, Shanghai, **ZEW conference** at Mannheim
- 2011 **ZEW Workshop** in Mannheim, **ETSG** conference at University of Copenhagen, **Verein fuer Socialpolitik** conference at University of Frankfurt, **ASB/IAB** workshop at Aarhus, **Scottish Economic Society** meeting in Perth, Scotland, **Research seminar** at University of Bayreuth
- 2012 **IOS research seminar** at IOS Regensburg, **CBS research seminar** at Copenhagen Business School, **CCES & SSEM** conference at Fudan University of Shanghai, **ETSG** conference at KU Leuven, **SWUFE** workshop in Chengdu, China, **CAED** conference at the IAB, Nuremberg, **FIW Workshop** in Vienna, **Goettingen Workshop** in International Trade at University of Goettingen
- 2013 **Goettingen Workshop** in International Trade at University of Goettingen, **DiskAB** (2×) **Research seminar** University of Xiamen - WISE, **Research seminar** at SWUFE in Chengdu **Delphi conference** CES-ifo Munich, **Labor conference** at University of Xiamen
- 2014 **International Trade Workshop** at University of Goettingen, **Research seminar** at University of Regensburg, **Research seminar** at University of Duisburg-Essen, **Research seminar** at the Bank of France, **Research seminar** at CU Hong Kong **Workshop** at University of Xiamen, **Conference on China in Transition** at Metropolitan University of London, **CREST Workshop** in Paris
- 2015 **Research Seminar** at LSE (London), **Research seminar** at University of Uppsala, **Research seminar** at University of Duisburg-Essen, **LABOR Conference** at University of Xiamen, **Research seminar** at SUFE Shanghai, **Research Seminar** at Nottingham-Ningbo
- 2016 **Research Seminar** at Chinese University of Hong Kong, **Research Seminar** at IAAEU University of Trier, **Research Seminar** at University of Wuerzburg, **Research Seminar** at Academia Sinica in Taipei, **GEP conference** at Nottingham-Ningbo

- 2017 **Conference** Asian Meeting Econometric Society, Hong Kong
- 2018 **Conference** Verein für Socialpolitik, Freiburg, **Conference** ETSG Warsaw
- 2019 **Research Seminar** Academia Sinica, Taipei, **Research Seminar** University of Maastricht
- 2021 **Workshop** Verein fuer Socialpolitik

AWARDS AND SCHOLARSHIPS

Baden Wuerttemberg Grant (Landesgraduiertenfoerderung), 04/2008

Travel Grant from the Econometric Society for the ES Meeting in Tokio 07/2009

Travel Grant from the Econometric Society for the ES World Congress 05/2010

LANGUAGES

German (*mother tongue*), **English** (*fluent*), **Chinese** (*fluent*)