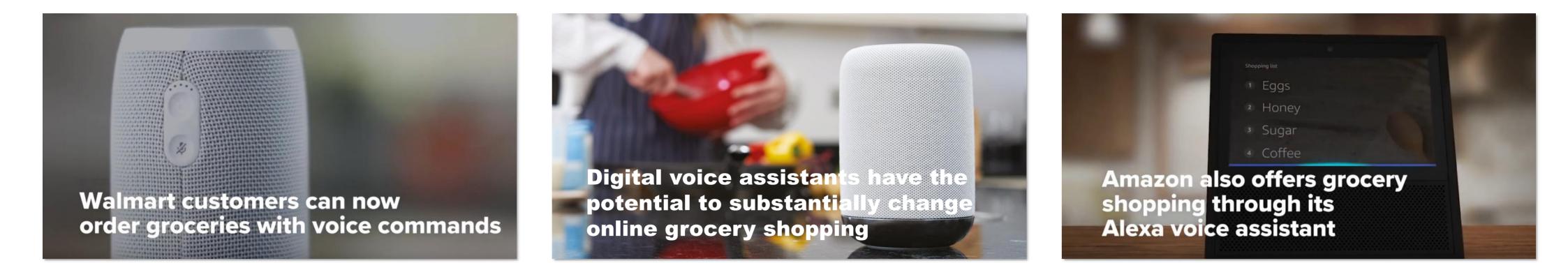
Carsten D. Schultz and Philipp Brüggemann

## **Swapping Data Privacy for Price Savings** in Voice Commerce

Brand- vs. Price-consciousness • Digital Voice Assistants • Privacy Concerns • Technology Anxiety



**Privacy Concerns and Technology Anxiety** 

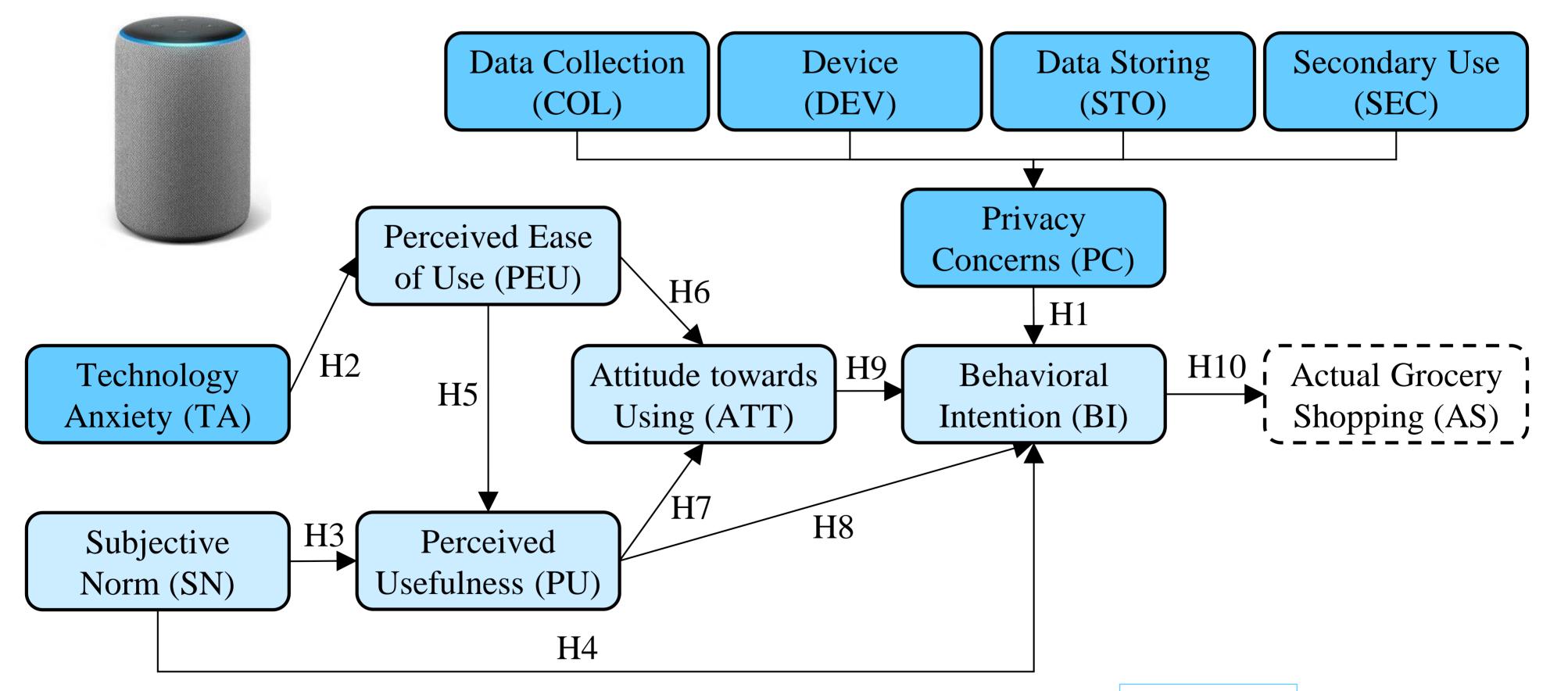
Brand- vs. price-conscious consumers

Consumers' **Privacy Concerns** has no significant overall effect on Behavioral Intention.

Consumers' **Technology Anxiety** negatively influence Perceived Ease of Use.

Brand-conscious consumers show a significant negative effect between Privacy Concerns and Behavioral Intention.

**Price-conscious consumers** show no significant effect between Privacy Concerns and Behavioral Intention.



## **Download the online handout**





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Photo: Hardy Welsch

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